

AN ORDINANCE AUTHORIZING THE PURCHASE OF Lenco G3 Pro ARMORED VEHICLE FOR EMERGENCY RESPONSE AND SWAT OPERATIONS FROM Lenco INDUSTRIES, INC IN AN AMOUNT NOT TO EXCEED \$445,060.00, FOR THE SPRINGFIELD POLICE DEPARTMENT

WHEREAS, the City of Springfield is a home rule unit as defined in Article VII, Section 6(a) of the 1970 Illinois Constitution and has jurisdiction over matters pertaining to its government and affairs; and

WHEREAS, the Springfield Police Department desires to purchase a Lenco G3 Pro Armored Vehicle under quote number 111969 for emergency response and swat operations from Lenco Industries, Inc. in an amount not to exceed \$445,060.00; and

WHEREAS, the City Purchasing Agent has made a determination that this contract is exempt from the provisions of the City Purchasing Code requiring sealed competitive bidding pursuant to the exceptions contained in Section 38.50 pertaining Sealed Competitive Bids; and

WHEREAS, a copy of both state contracts shall be on file in the Office of the City Clerk.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF SPRINGFIELD, ILLINOIS:

Section 1: That the City Council hereby authorizes the purchase of a Lenco G3 Pro Armored Vehicle under quote number 111969 for emergency response and swat operations from Lenco Industries, Inc. in an amount not to exceed \$445,060.00, for the Springfield Police Department. The Mayor and City Clerk are authorized to execute a contract on behalf of the City of Springfield.

Section 2: That the Office of Budget and Management is hereby authorized to pay Lenco Industries, Inc (VC*6595) an amount not to exceed \$445,060.00 from expenditure line 001-112-POLC-POPR-1502.

Section 3: That this ordinance shall become effective upon its passage and recording by the City Clerk.

PASSED: _____, 2026

RECORDED: _____, 2026

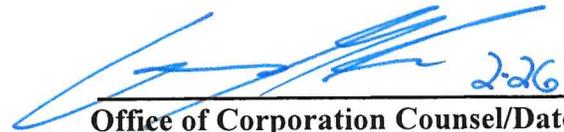
ATTEST: _____
City Clerk Charles L. Redpath Sr.

Requested by: Mayor Misty Buscher

SIGNED: _____, 2026

Mayor Misty Buscher

Approved as to legal sufficiency:



Office of Corporation Counsel/Date 2-26-26



OFFICE OF BUDGET AND MANAGEMENT
PURCHASING DEPARTMENT
CITY OF SPRINGFIELD, ILLINOIS

MEMORANDUM

TO: Calvin Gaskill

FROM: Anthony Quinones - Assistant Purchasing Agent

DATE: February 25, 2026

SUBJECT: Joint Contract Determination

I have reviewed the Ordinance Fact Sheet concerning Lenco Industries, Inc., for purchase of a Lenco G3 Pro armored emergency response vehicle in an amount not to exceed \$445,060.00 for the Springfield Police Department.

GSA FSSI CoOp – GS-07F-169DA.

Pursuant to Article 38.50 (2) of the Purchasing Code of the City of Springfield, this purchase is exempt from the City's requirement for Sealed Competitive Bids as this purchase will be made pursuant to a General Services Administration contract available for joint purchasing.



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive - Pittsfield, MA 01201

PH: 413-443-7359 - FAX: 413-445-7865

Quotation 111969

Customer Code: SP006

Quotation Date: 02/18/26

Lenco Tax ID#: 04-2719777

Page #: 1 of 2

Bill To
Springfield Police Department 800 E. Monroe Springfield, IL 62701 USA

Ship To
Springfield Police Department 800 E. Monroe Springfield, IL 62701 USA

Payment Terms	Shipping Terms	Ship Via
Net 30 Days	FOB: Destination	Common Carrier
Estimated Completion	Lenco Contact	Inspection & Acceptance
18 Months (+ or -) ARO	Daniel Besemer	At Lenco's Facility, Pittsfield, MA

Item:	Product #	Qty	Unit Price	Total
Vehicle configuration	5229			
Lenco BearCat	BC55003-BASE	1	\$278,880.00	\$278,880.00
Options:				
LED Red and Blue	LED_RED_BLUE	1		
Lusterless Urban Green	LUSTERLESS_URBAN_GREEN	1		
G3 Pro Package	G3PRO	1	\$128,216.00	\$128,216.00
Package Discount	DISC	1	-\$15,000.00	-\$15,000.00
BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	1		
Diesel Engine, 6.7L Turbo	BCDLEN	1		
4-Door Configuration	BC4DR	1		
(1) 7" Vertical GunPort Upgrade	BCGP7	8		
360 Camera System	BC360DEG	1		
Rear A/C - Heating System: High Capacity Upgrade	BCHACUP	1		
Hydraulic Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	1		
Gas Injector Prep Package	BCGIUPREP	1		
Draco Prep Package	BCDRACOPREP	1		
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	1		
Roof Mounted Remote Control Spot Light - LED	BCSLLLED	2		
High Intensity Driving Lights in Front Bumper	BCHIDL	1		
Fender Intersection Lights	BCFIL	1		
IR Take Down Light (Bumper Mounted)	BCTDL-IR	1		
AC-DC Power Inverter w/ Auto Eject	BCINV2000	1		
Armored Oil Pan Guard	BCAOPG	1		
Intercom System Inside to Outside	BCINT	1		
Weapons Mount	BCWMT	6		
Break and Rake	BCBAR	1	\$1,800.00	\$1,800.00
Door Pivoting Ram Head	BCDPRH	1	\$1,880.00	\$1,880.00
Police Cupola w/ Glass & Barn Doors	BCPCUPOLA	1	\$33,585.00	\$33,585.00
DEF Tank Guard - Diesel Engine Onl	BCDEFG	1	\$1,850.00	\$1,850.00
Front Skid Pan	BCFSP	1	\$1,995.00	\$1,995.00
(G3/G4) Spare Tire with Run-Flat	BC40STRF	1	\$6,254.00	\$6,254.00
Configuration Subtotal:				\$439,460.00
BEARCAT - G3 Pro Configuration	G3PRO	1	\$439,460.00	\$439,460.00
Freight Out - SWAT	FREIGHTOUT-VEHICLE	1	\$5,600.00	\$5,600.00
Net Total				\$445,060.00

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Quotation Date: 02/18/26

Lenco Tax ID#: 04-2719777

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Notes:

WARNING: Information Subject to Export Control Laws

The written approval of the Directorate of US Defense Trade Controls and Lenco Industries, Inc. must be obtained before reselling, transferring, transshipping or disposing of a defense article to any end user, end use or destination other than as stated on this Lenco quote or the shipper's export declaration in cases where an exemption is claimed under this subchapter ITAR 123.9(A).

Acceptance of this quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request. This quote will be valid for 60 days.

ACCEPTANCE OF PROPOSAL

Authorized

Signature: _____

Please sign and return *GEA*

Authorized

Signature: _____

Daniel Besemer

Daniel Besemer

Thank you

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Cooperative Purchasing Contracts

Lenco Direct Cooperative Contracts

1. GSA Federal Acquisition Service – Multiple Award Schedule

Contract Number: GS-07F-169DA

Current Option Period End Date: August 22, 2026

Important Links:

[Lenco GSA eLibrary Link](#)

[1122 Program Link](#)

2. H-GAC – Ambulances, EMS, and Other Special Service Vehicles

Contract Number: AM10-23

Current Option Period End Date: September 30, 2027

Important Links:

[HGACBuy Contract Link](#)

3. North Carolina Sheriff's Association (NCSA) – Fire/EMS/Law Enforcement Specialty Vehicles

Contract Number: 25-05-0521

Current Option Period End Date: June 17, 2026

Important Links:

[NCSA Contract Link](#)

4. Howard County, MD Office of Procurement and Contract Administration – New Vehicles, Class 1 – 7

Contract Number: 4400004548

Current Option Period End Date: June 30, 2026

Important Links:

[Howard County, MD Current Awards and Contracts Link](#)

[Current Contracts Link](#)

5. State of Iowa – Specialty Vehicles: Armored Rescue Vehicle

Contract Number: 005-RFB-0437-2023 / 23202B

Current Option Period End Date: August 31, 2026

Important Links:

[Iowa Department of Administrative Services Link](#)

Designer and Manufacturer of Tactical Armored Security Vehicles

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www.LencoArmor.com · e-mail: Info@LencoArmor.com

Lenco Reseller Cooperative Contracts

**Reseller may add additional fees up to a negotiated maximum amount or percentage to the price of your purchase.
Call for details.

6. US Communities (OMNIA Partners) – Public Safety & Emergency Preparedness

Contract Number: 4400008468

Current Option Period End Date: September 30, 2028

Lead Agency: County of Fairfax, Virginia

Lead Contractor: Safeware, Inc.

Important Links:

[US Communities / OMNIA Partners Contract Link](#)

Contract Number: 159469

Current Option Period End Date: April 1, 2027

Lead Agency: Port of Portland, Oregon

Lead Contractor: Safeware, Inc.

7. Sourcewell – Public Procurement Cooperative Purchasing: Public Safety and Emergency Management

Contract Number: 080922-SAF

Current Option Period End Date: October 7, 2027

Lead Contractor: Safeware, Inc.

Important Links:

[Sourcewell Public Safety and Emergency Management Contract](#)

8. US Communities (OMNIA Partners) – Public Safety & Emergency Preparedness

Contract Number: 4400008495

Current Option Period End Date: September 30, 2028

Lead Agency: County of Fairfax, Virginia

Lead Contractor: Mallory Safety and Supply, LLC

Important Links:

[US Communities / OMNIA Partners Mallory Contract Link](#)

Contract Number: 159498

Current Option Period End Date: April 1, 2026

Lead Agency: Port of Portland, Oregon

Lead Contractor: Mallory Safety and Supply, LLC

9. New Jersey Cooperative Purchasing Alliance (Bergen County Co-Op) – Catalog / SWAT Equipment

Contract Number: Master Contract Number CK04 BC-Bid-#24-62 (COOP)

Current Option Period End Date: December 3, 2026

Lead Agency: County of Bergen, NJ

Lead Contractors: Tomahawk Strategic Solutions

Important Links:

[Bergen County Co-Op Contract Link](#)

10. TIPS - The Interlocal Purchasing System

Contract Number: 240901 (Transportation Vehicles)

Current Option Period End Date: November 30, 2027

Important Links:

[TIPS - The Interlocal Purchasing System](#)

11. TX SmartBuy - Vehicle 5501

Contract Number: 070-M1 / IFB 304T-23T070A1

Current Option Period End Date: November 30, 2025

Important Links:

[TX SmartBuy Contracts Link](#)

September 15, 2025

Designer and Manufacturer of Tactical Armored Security Vehicles

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www.LencoArmor.com · e-mail: Info@LencoArmor.com



SOLE SOURCE LETTER

Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield, MA, 01201
E-mail: Contracting@LencoArmor.com
Phone: 413-443-7359

DATE: September 12, 2025

RE: Sole Source Letter for the Lenco BearCat

To Whom It May Concern:

This letter confirms that Lenco Industries Inc. (d/b/a Lenco Armored Vehicles), as designer and manufacturer, is the **Sole Source** provider of the following products in the United States and internationally:

- **Lenco BEAR®**
- **Lenco BearCat®**
- **Lenco BombCat®**
- **Lenco MedCat™**
- **Lenco FireCat™**

Additionally, these Lenco products, their specifications, manufacturing techniques and marketing materials are proprietary and are protected by copyrights, trademarks, service marks, patents, nondisclosure agreements, noncompete agreements and exclusive supply agreements; in whole or in part.

There are no other items or products available that offer identical functionality or performance characteristics, and Lenco determines the prices for the above-named products to be fair and reasonable because of pre-competed federal and state supply schedules controlled by exclusive distribution.

Federal Acquisition Regulation (FAR) Part 6.302-1 – “Only one responsible source and no other supplies or services will satisfy agency requirements” is the statutory authority permitting this Sole Source government procurement.

Further, the Code of Federal Regulations (CFR) Title 2, Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards establishes government-wide requirements for federal grants and cooperative agreements. Under the Uniform Guidance, a non-Federal entity that receives a federal award must “provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States.” See 2 C.F.R. § 200.322. If the non-Federal entity fails to do so, the federal awarding agency or pass-through entity may sanction a non-compliant recipient of funds.

In summary, Lenco Armored Vehicles, based in the United States, is the only manufacturer or authorized dealer of the Lenco BearCat, its variants or its equivalent.

Designer and Manufacturer of Tactical Armored Security Vehicles

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www.LencoArmor.com · e-mail: Info@LencoArmor.com

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SOLE SOURCE SPECIFICATIONS

Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield, MA, 01201
E-mail: Contracting@LencoArmor.com
Phone: 413-443-7359

DATE: September 12, 2025

RE: Sole Source Specifications for the Lenco BearCat

Lenco BearCat Key Features, Testing and Certifications

Armor Protection

- Armor Panels constructed of Certified Mil-Spec Steel
- Vertical Armor Panels are .50 inch thick, one-piece solid construction from the front of the vehicle to the rear of the vehicle
- Gunports and all surrounding armor protection, including backup armor, is .50 inch thick.
- Proprietary welding technique utilized in sidewall, floor and roof construction
- Armored hood, radiator protection, fuel tank, exterior lighting armor backup, inner fender armor, door and window pocket armor backup
- Department of the Army, U.S. Army Aberdeen Test Center – Ballistic Certification for armor plate used in **every** BearCat manufactured
- Independent Third-Party Testing to the following threats / ballistic standards: EN 1063 BR7, NIJ IV, STANAG 4569 Level 2, .50 CAL M2 Multi-Hit, .50 CAL M33 Multi-Hit, DM51x2 Hand Grenades, DM31 Anti-Personnel Mine, M67x2 Hand Grenades, 20mm FSP, V50 (BL) P Ballistic Test

Mobility & Automotive Safety

- 126" – 135" Wheelbase
- Custom-tuned suspension, including shocks, springs, bump stops, front and rear sway bars, track bar and radius arms
- Proprietary OEM Frame-to-Body construction
- Department of the Army, U.S. Army Aberdeen Test Center, Aberdeen Proving Grounds – Automotive Performance Testing to the following standards:
 - Test Operating Procedures (TOP)
 - North Atlantic Treating Organization (NATO) Reference Mobility Model (NRMM)

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- NATO Allied Vehicle Testing Publication (AVTP)
- Society of Automotive Engineers (SAE)
- Human Factors Integration - Safety Assessment Review (SAR)
 - Fort Knox, KY
 - Fort Belvoir, VA
- National Highway Transportation Safety Administration (NHTSA), Office of Vehicle Safety Compliance (OVSC), Federal Motor Vehicle Safety Standards (FMVSS) Compliance Testing
 - Center of Gravity Test
 - FMVSS 105 – Hydraulic Brake Test
 - FMVSS 206 – Door Locks and Door Retention Test
 - FMVSS 207 – Seating Systems
 - FMVSS 210 – Seat Belt Anchorages
 - FMVSS 302 – Flammability of Interior Components
- National Tactical Officers Association (NTOA), Member Tested and Recommended Certification
 - 2003 Certification
 - 2020 Re-Certification
- U.S. Air Force Air Transportability Test Loading Activity (ATTLA) – Air Transportation Certification
 - Lockheed C-5 Galaxy
 - Boeing C-17 Globemaster III
 - Lockheed C-130 Hercules

Tactical Features

- Patented, zero gravity counter balanced & rotating roof hatch system
- Height-adjustable gunner stand with removable / serviceable design - *US Patent No. 11,561,060 B1*, granted to Lenco on 01/24/2023
- Automatic Door Lock-Out (side doors) with single tap release
- Welded Running Boards rated to hold 3,000 lbs. at each side & 2,500 lbs. on rear
- Occupant situational awareness
- 390 square feet of interior space
- 2-Piece Bumper-integrated hydraulic entry bars with attachments for Audio / Video, Chemical Deployment, and Water Deployment
- Roof Mounted Water Nozzle with internal joystick controls
- Bumper Mounted Water Nozzle with internal joystick controls
- Vehicle-Integrated On-Board SCBA System
- Tactical EMS interior layout, workstation, medical cabinet, oxygen storage and trauma lighting
- 68 Gallon Single Fuel Cell
- 40" Water Fording Package with Independent 3rd Party Testing

Service, Reliability & Interoperability

- Commercial Chassis common to government fleet
- Commercial Chassis Warranty and Service history at nearly 160+ Authorized Ford Service Centers across the United States

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www.LencoArmor.com · e-mail: Info@LencoArmor.com

- Ford OEM Warranty
- 3 Year Lenco Warranty
- Operational and Support Cost: Average cost of \$558 USD per 10,000 miles of operation
- Reliability, Availability and Maintainability (RAM): 24,906 mean miles between repair, 1.3 hours mean time to repair and 98% operational readiness
- Interoperability with hundreds of federal, state and local law enforcement agencies across the United States; reduces training cost and limits response time in joint operations
- Lenco Refurbishment Program – (4) individual ‘Schedules’ of refurbishment work that address Ford chassis components, Lenco components, paint and upgrades.
- Lenco Trade-In Program – End-of-Life vehicles can be traded-in to Lenco for value against the acquisition of a new or used model vehicle.

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www.LencoArmor.com · e-mail: Info@LencoArmor.com

2026-125



Quotation 20260225

Quotation Date: 02/25/2026

5251 West 73rd Street, Suite A
Edina, MN 55439
952.935.5515

MN Tax ID: 9403924
FEIN: 26-2183823
GSA Contract #: 47QSMS25D00AE

Bill To
Springfield Police Department 800 E. Monroe Springfield, IL 62701 USA

Ship To
Springfield Police Department 800 E. Monroe Springfield, IL 62701 USA

Payment Terms	Shipping Terms	Ship Via
100% Pre-Pay	FOB: Destination	Common Carrier
Estimated Completion	Contact	Inspection & Acceptance
24 Months	Anne Traynor	LENCO

Item:	Product #	Qty	Unit Price	Total
Vehicle configuration	5229			
Lenco BearCat	BC55003-BASE	1	\$301,190.40	\$301,190.40
Options:				
LED Red and Blue	LED_RED_BLUE	1		
Lusterless Urban Green	LUSTERLESS_URBAN_GREEN	1		
G3 Pro Package	G3PRO	1	\$138,473.28	\$138,473.28
Package Discount	DISC	1	-\$15,000.00	-\$15,000.00
BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	1		
Diesel Engine, 6.7L Turbo	BCDLEN	1		
4-Door Configuration	BC4DR	1		
(1) 7" Vertical GunPort Upgrade	BCGP7	8		
360 Camera System	BC360DEG	1		
Rear A/C - Heating System: High Capacity Upgrade	BCHACUP	1		
Hydraulic Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	1		
Gas Injector Prep Package	BCGIUPREP	1		
Draco Prep Package	BCDRACOPREP	1		
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	1		
Roof Mounted Remote Control Spot Light - LED	BCSLLED	2		
High Intensity Driving Lights in Front Bumper	BCHIDL	1		
Fender Intersection Lights	BCFIL	1		
IR Take Down Light (Bumper Mounted)	BCTDL-IR	1		
AC-DC Power Inverter w/ Auto Eject	BCINV2000	1		
Armored Oil Pan Guard	BCAOPG	1		
Intercom System Inside to Outside	BCINT	1		
Weapons Mount	BCWMT	6		
Break and Rake	BCBAR	1	\$1,944.00	\$1,944.00
Door Pivoting Ram Head	BCDPRH	1	\$2,030.40	\$2,030.40
Police Cupola w/ Glass & Barn Doors	BCPCUPOLA	1	\$36,271.80	\$36,271.80
DEF Tank Guard - Diesel Engine Onl	BCDEFG	1	\$1,998.00	\$1,998.00
Front Skid Pan	BCFSP	1	\$1,995.00	\$1,995.00
(G3/G4) Spare Tire with Run-Flat	BC40STRF	1	\$6,754.32	\$6,754.32
Configuration Subtotal:				\$475,816.80
BEARCAT - G3 Pro Configuration	G3PRO	1	\$475,816.80	\$475,816.80
Freight Out - SWAT	FREIGHTOUT-VEHICLE	1	\$6,000.00	\$6,000.00
Net Total				\$481,816.80

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ORDINANCE FACT SHEET

DATE OF 1st READING: _____

OFFICE REQUESTING: Springfield Police Department

CONTACT PERSON: Kalvin Gaskill

EMERGENCY PASSAGE: No Yes If yes, explain justification - See attached document

PHONE NUMBER: 217-788-8345 x4314

FISCAL IMPACT: \$445,060.00

SUGGESTED TITLE: Ordinance Authorizing Agreement with Lenco Industries, Inc. in an amount not to Exceed \$439,460.00 for Purchase of Lenco G3 Pro armored emergency response vehicle for the Springfield Police Department.

CONTRACTOR / VENDOR NAME: Lenco Industries, Inc. VENDOR NO: VC*6595

CONTRACT TERM: _____ Change In Scope Yes No

CONTRACT AMOUNT: \$445,060.00
(Original amount if change order) Change Order # _____ Additional Amount _____

Method of Purchase (check one)

Low Bid

Low Bid Meeting Specs

Low Evaluated Bid

Other: _____

Exception: Joint Purchase

Code Provision: 38.50(a)

Previous Ord #'s _____

Is Purchasing Agent approval required? No Yes

Is Purchasing Agent approval attached? No Yes

Accounting information (if more than four accounts, please attach list)

REVENUE					
Fund	Agency	Org	Activity	Object	Amount
1					
2					
3					
4					

EXPENDITURE						
Fund	Agency	Org	Activity	Object	Amount	
1	001	112	POLC	POPR	1502	445,060.00
2						
3						
4						

Please list supporting documentation (i.e., contract, agreement, change order, bid book, etc.)

Build Sheet, :

STAFF ANALYSIS

Ordinance Authorizing Purchase of Lenco G3 Pro Armored vehicle for Emergency Response and SWAT operations through Lenco Industries, Inc. Direct from Manufacturer sole source procurement in the amount of \$445,060.00

FUNDS CHECK BY: C. Heingel

DIRECTOR / SUPERVISOR: [Signature]

CITY PURCHASING AGENT: [Signature]

SIGN OFF: _____
(Mayor's Signature) GEM

Date: 02/23/2026

Date: 2/20/26

Date: 2-25-2026

(Director of OBM) 2/26/26

The information supplied on this form is not confidential information.

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